



#GIMLEGACYLIVESINYOU



INTRODUCTION

GIM'S LEGACY OF EXCELLENCE

**CELEBRATING 30 YEARS
OF IMPACT, INNOVATION,
AND LEADERSHIP.**

For three decades, Goa Institute of Management (GIM) has been at the forefront of shaping business leaders, fostering innovation, and making a mark on society. But growth doesn't happen in isolation. The world's best institutions thrive through the collective support of those who walked their halls and shaped their journeys within them. Now, it's our turn.



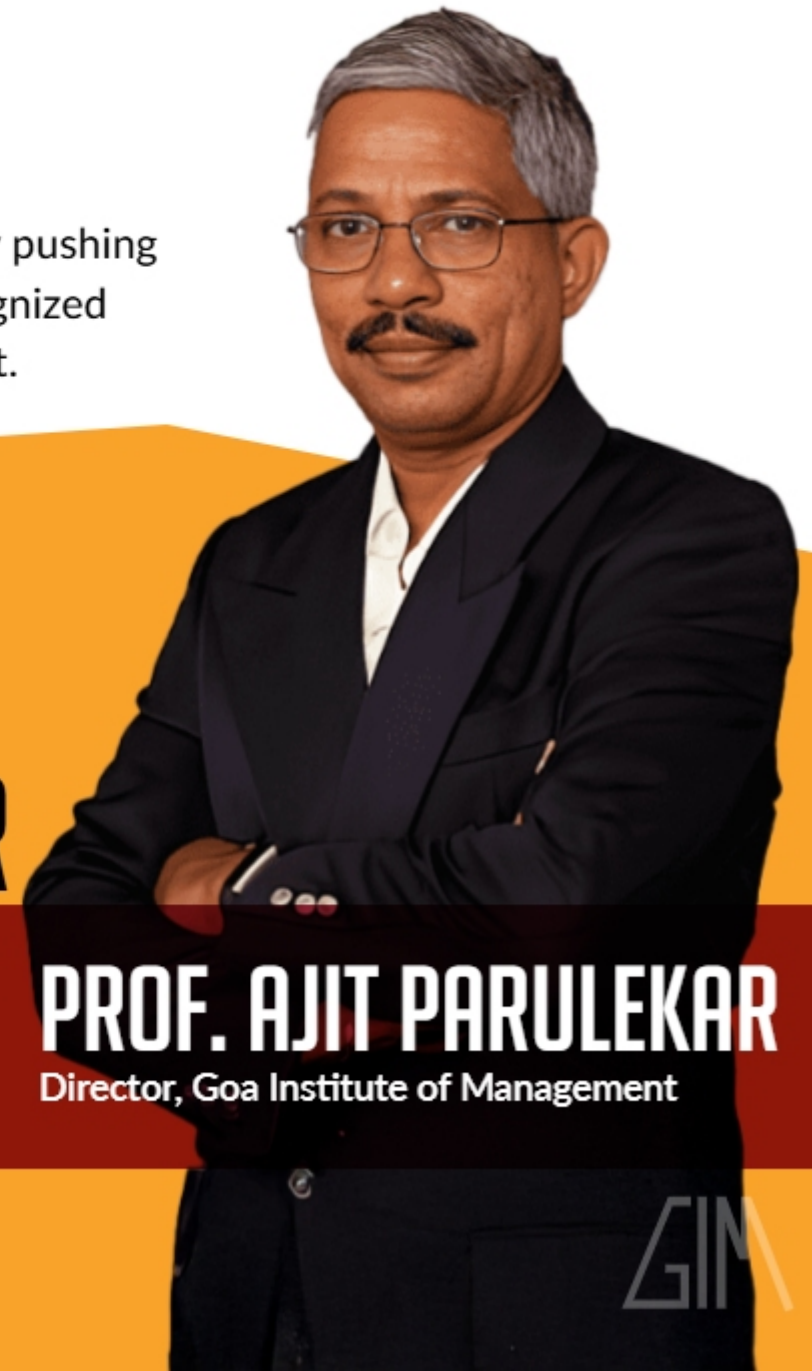
A MESSAGE FROM THE DIRECTOR

VISION FOR THE FUTURE

Education is an ever-evolving force, and at GIM, we are constantly pushing boundaries to stay ahead. Our vision is clear: to be a globally recognized institution that nurtures minds, drives innovation, and fuels impact.

THE POWER OF ALUMNI IN SHAPING THE NEXT CHAPTER

Every great institution stands on the pillars of its alumni. Around the world, alumni play a key role in shaping their alma mater's future through mentorship, contributions, and leadership. This is how institutions build legacies that last for generations. The time has come for GIM to take this leap.



PROF. AJIT PARULEKAR

Director, Goa Institute of Management

GLOBAL ALUMNI FOOTPRINT & TRANSFORMATIVE SOCIETAL IMPACT

6,500+ Students Transformed

175+ Companies Recruited from GIM

₹ 55 LPA Highest Package

11 Top Private MBA Institutions in India

100+ Research Papers Annually

50+ Acres of Scenic Campus & 15 + Accreditations

₹ 1 CR Aid Annually

400+ Give Goa Projects in 4 years

745 KW Solar Power generated on campus

GIM

BRIDGING THE FUNDING GAP: WHY GIM DESERVES MORE?

Demand for Quality Education is Growing
but the State Funding is Declining

ET LegalWorld.com

From The Economic Times

Govt universities, research centers exempted from IT won't have to pay GST on research grants

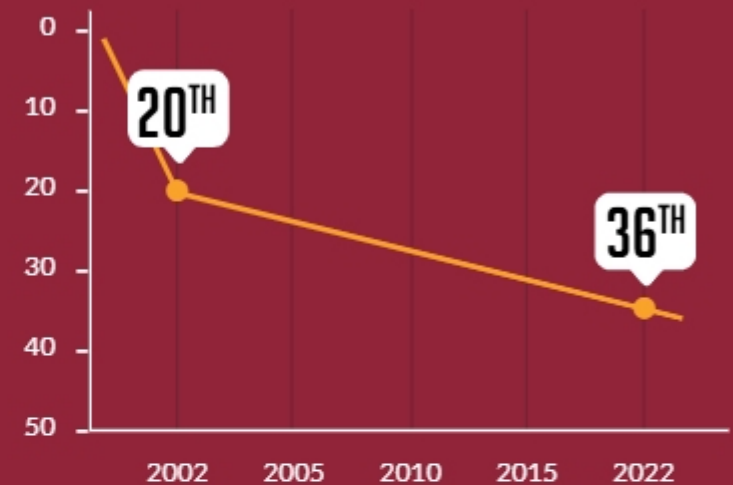
Universities and research centers that have been established by a law of the Central Government; or established by a law of the State Governments; or that have obtained income tax exemption can receive research funds both from the government and from the private and they would not be subjected to GST payments.

THE TIMES OF INDIA

IIT Bombay Receives Largest Annual Research Grant of Rs 700 Crore, Expanding Major Projects

Indian Institute of Technology Bombay has secured its highest-ever annual R&D grant of Rs 700 crore ... [Read More](#)

GIM'S NIRF RANKING



- **Top 20 B-School to 37th**
 - The slipping NIRF ranking
- **Funding Bias**
 - How IITs/IIMs get early financial support
- **Alumni Power**
 - The opportunity to change the narrative

THE MULTIPLIER EFFECT LEARNING FROM THE BEST

Globally, the most successful institutions like Harvard, Brown, Stanford, etc have grown exponentially by engaging their alumni in a meaningful way. Their names are enshrined on campuses, their contributions are celebrated, and their impact is felt for generations.

GLOBAL CAMPAIGNS HAVE REACHED \$ BILLIONS



Berkeley
UNIVERSITY OF CALIFORNIA

**BERKELEY UNIVERSITY RAISED
\$ 7 BILLION BETWEEN 2020-23**



BROWN

**BROWN UNIVERSITY RAISED
\$ 4.4 BILLION BETWEEN 2017-25**

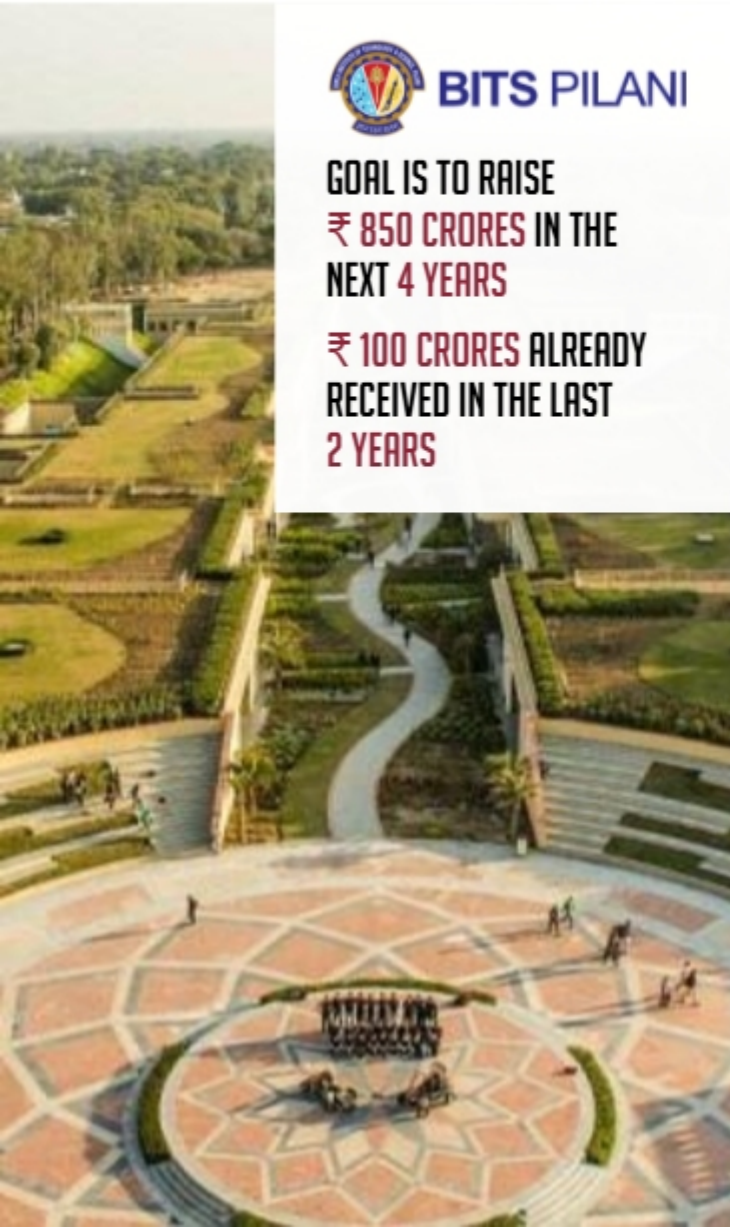
Not just abroad, the culture of Giving is seen and appreciated in renowned Indian institutions too. The impact of alumni giving is amplified, whether it's funding scholarships, supporting research, or enhancing infrastructure. **This is how institutions grow. And this is how we will, too.**



BITS PILANI

GOAL IS TO RAISE
₹ 850 CRORES IN THE
NEXT 4 YEARS

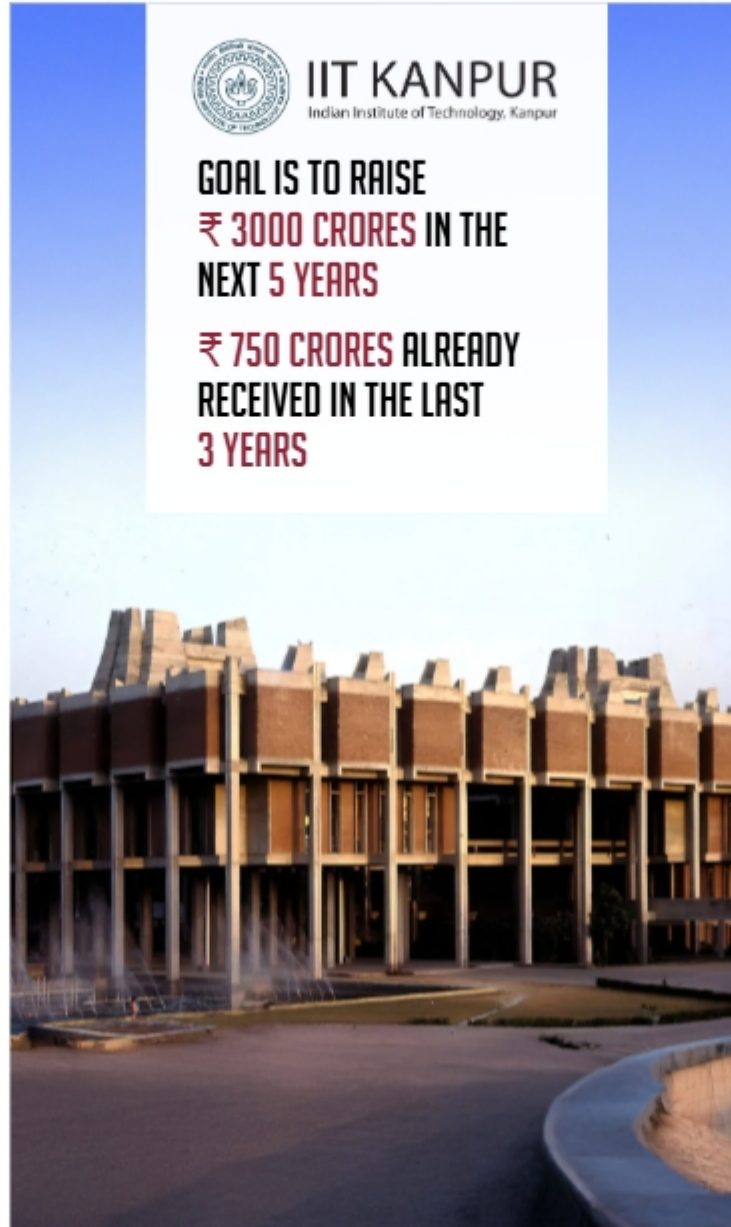
₹ 100 CRORES ALREADY
RECEIVED IN THE LAST
2 YEARS



IIT KANPUR
Indian Institute of Technology, Kanpur

GOAL IS TO RAISE
₹ 3000 CRORES IN THE
NEXT 5 YEARS

₹ 750 CRORES ALREADY
RECEIVED IN THE LAST
3 YEARS



IIT Delhi

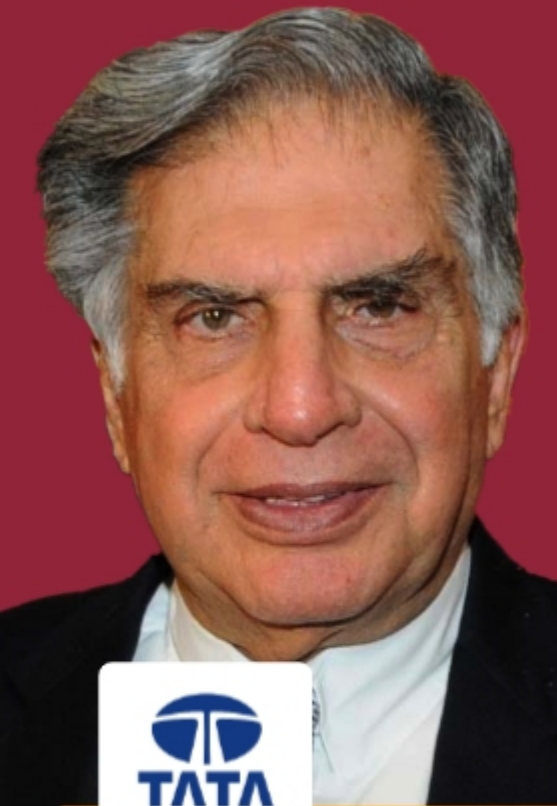
GOAL IS TO RAISE
₹ 1000 CRORES IN THE
NEXT 3 YEARS

₹ 350 CRORES ALREADY
RECEIVED IN THE LAST
3 YEARS



ICONS OF INSTITUTION BUILDING - VISIONARIES SHAPING EDUCATION

**RATAN
TATA**



CORNELL - \$ 50 MILLION
HARVARD - \$ 50 MILLION
IISC - ₹ 75 CRORE
IIT BOMBAY - ₹ 95 CRORE

**ANAND
MAHINDRA**



HARVARD - \$ 10 MILLION

**NANDAN
NILEKANI**



IIT BOMBAY - ₹ 315 CRORE

**NARAYANA
MURTHY**



IIT KANPUR - ₹ 17.5 CRORE

UNSUNG ARCHITECTS: THE QUIET POWER BEHIND INSTITUTION BUILDING



ASHANK DESAI

- Batch - 1974
- IIT Bombay



*Contributed to IIT Bombay
- Undisclosed Large Amount*

Entrepreneur and Investor



SUNIL BHATIA

- Batch - 1989
- SPJIMR



*Contributed ₹ 10 Crore
to SPJIMR*

**Investor & Board Member
Former CEO of Infogain**



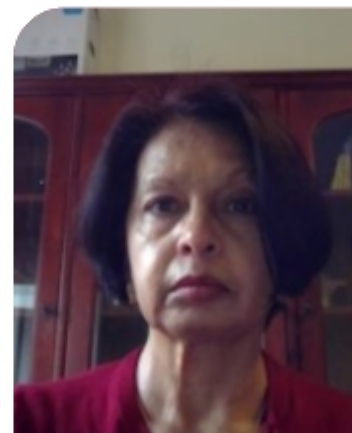
**DR. AMIT SINHA AND
DEEPAI SINHA**

- Batch - 1998
- IIT Delhi



Contributed ₹ 10 Crore to IIT Delhi

**CEO & President, Board Member @
DigiCert, Inc Co-Founder of Sinha Foundation**



USHA KUMAR

- Batch - 1967
- BITS Pilani



*Contributed \$1 Million
to BITS Pilani*

UK based Philanthropist

OUR PATH TO ENDOWMENT



GIM has come this far on its own. Now, we take the next step together. GoAhead is our initiative to secure GIM's future through a structured endowment.

This is our moment to shape the future of GIM. We are going ahead.

₹ **20 CRORE**
BY MARCH 2026



Donor Benefits

- First Endowment Patron
- Legacy Recognition
- Exclusive Merchandise
- And more..



YOUR CONTRIBUTION, YOUR LEGACY

Every contribution strengthens GIM and creates lasting impact. Here's how you benefit:

2 INSTITUTION BUILDER & LEGACY CREATOR

- Become Part of GIM's Growth Story
- Inspire Generations

1 NATION BUILDER & CHANGE MAKER



- Shape the Future of Indian Education
- Fuel India's Knowledge Economy

3 EXCLUSIVE GRATITUDE & PERSONAL RECOGNITION

- Collector's Edition GIM Memorabilia
- Prestige & Visibility on Campus

USE OF FUNDS BUILDING A SUSTAINABLE FUTURE

Our commitment is to utilize every contribution effectively, ensuring maximum impact across key areas.



KEY AREA 1

ACADEMIC EXCELLENCE

Research funding, development programs, and global collaborations.



KEY AREA 2

STUDENT SUPPORT

Merit and need-based scholarships to empower future leaders and placement support.

KEY AREA 3

INFRASTRUCTURE GROWTH

Smart classrooms, advanced research labs, and learning centers.



KEY AREA 4

BRAND & OUTREACH

Strengthening GIM's presence on a global scale.



MEET THE GOVERNANCE COMMITTEE

The GIM Endowment will be managed with the highest levels of accountability and transparency. Our Governance Committee comprises esteemed leaders, alumni, and faculty who will ensure that every contribution makes a real difference.

ROLES & RESPONSIBILITIES

Oversee fund allocation with strategic planning

Ensure long-term sustainability and impact

Maintain transparency and regular reporting

GOVERNANCE BODY

Ensuring Integrity, Transparency, and Strategic Direction

Oversight Committee



PROF. AJIT PARULEKAR

Director, GIM



FCMA CPA (DR.) ABHISHEK RANGA

Faculty, Treasurer



PROF. SHELLY PANDEY

Faculty |
Endowment Fund Manager



PROF. SHAWN COUTINHO

Class of 2008 | Faculty & Alum
Legal & Compliance Head



BRYAN D'AGUIAR

Class of 2001 |
Managing Director @ Secretariat
Endowment Fund Manager
Alum



PAUL JEYARAJ

Class of 2004 | Socio-Legal Consultant,
Lawyer at Madras High Court
Legal & Compliance Head
Alum

GOVERNANCE BODY

Ensuring Integrity, Transparency, and Strategic Direction

Advisory & Stewardship Committee



PROF. AJIT PARULEKAR

Director, GIM



PERRY GOES

Class of 1995 |
Business
Transformation
Consultant & Mentor

Key Member
Alum



MUKESH KUMAR

Class of 2003 |
CTO at GIM & Alum
Key Member



RANJITA GHOSH

Class of 2005 |
Global Chief
Marketing Officer
@ Wipro

Key Member
Alum

THIS IS YOUR MOMENT TO MAKE A DIFFERENCE

The legacy of an institution is built not just by those who founded it but by those who nurture it. This is our moment to ensure that GIM not only grows but thrives for the next century.



People like you. For causes like ours.
Together, we create history.

Join us.



Let's build a legacy that lasts forever.